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# Measuring Bank Performance of Nepali Banks: A Data Envelopment Analysis (DEA) Perspective

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**ABSTRACT:** The aim of this study is to develop a performance model for measuring relative efficiency and potential improvement capabilities of Nepali banks by scrutinizing intermediation aspects. For measuring the efficiency and performance, this paper uses a relatively new frontier approach known as Data Envelopment Analysis (DEA). The paper uses two basic DEA models to fulfill its objectives. This paper seeks to measure and analyze the efficiency levels of banks in Nepal during 2007-08 to 2010-11. The study reveals that efficiency level is relatively stable and has increased on overall. Additionally, it also breaks down the overall efficiency of banks into technical and scale efficiency. This study found no significant relationship with efficiency level and ownership structure of banks and there were no notable differences in the efficiency levels of banks according to their asset size.

**Keywords:** Nepal, Data Envelopment Analysis, Bank Performance, Efficiency, Technical Efficiency, Scale Efficiency

JEL Classifications: C51; C61; G21

## 1. Introduction

History of modern commercial banking industry in Nepal begins from 1937, when Nepal Bank Limited was incorporated. However, it wasn't until 1984 when the then HMG/Nepal started to liberalize the banking sector in the country. Private sectors rushed into the finance industries especially after the restoration of democracy in 1990 (Baral, 2005).

NRB's major changes in policy measures including interest rate deregulation, indirect methods of monetary control and use of open market operations as the main policy tool, abolishment of the statutory provision of liquidity ratio, market based foreign exchange system, flexible licensing policy, and prudential legal framework has led to significant changes in the Nepali Banking Industry in the past three decades; these changes resulted into entry of foreign joint-venture banks and domestic private banks into the market and widened the scale and scope of activities undertaken by the banks (Gajurel & Pradhan, 2010).

The effects of such changes into the bank's efficient operation are becoming an important issue in this sphere. But assessment and analysis of previous literature shows the lack of appropriate analysis for these issues. The analyses lacked the use of non-parametric frontier approaches in the banking system. Therefore, the need of more sophisticated performance evaluation to understand the functioning of banks and their performance in the whole system is ever increasing.

Currently, financial ratios are often used to measure the overall financial soundness of a bank and the quality of its management. Bank regulators, NRB, for example, use financial ratios to help evaluate a bank's performance as part of the CAMEL system. Evaluating the economic performance of banks, however, is a complicated process. A number of variables such as profits, liquidity, asset quality, attitude toward risk, and management strategies must be accounted for. The changing nature of the banking industry has made such evaluations even more difficult, increasing the need for more flexible alternative forms of financial analysis (Yue, 1992).

This paper uses a non-parametric frontier approach, Data Envelopment Analysis (DEA) in fulfilling the following objective of this research paper.

The prime objective of this paper is to understand the extent of divergence of efficiency of the banks in Nepal and to determine the factor of their efficiency and inefficiency.

To fulfill this prime objective, this research aims to capture the following sub-objectives:

- i. Assess the structure and overall performance of the Nepali banking sector
- ii. Determine the efficiency levels according the predetermined DEA method
- iii. Investigate whether the ownership structure and size of a bank affect its efficiency

#### 2. Literature Review

The technique for measuring performance changes can classify into two broad categories (Laeven, 1999): the earliest technique of using aggregate ratios related to revenue, cost, assets and liabilities and the relatively young frontier technique of efficiency analysis.

Recent researches on the subject show the use of both the parametric and non-parametric approaches on the study of performance analysis. The non-parametric approach of the Data Envelopment Analysis (DEA) is becoming an increasingly popular tool. DEA is based on the concept efficiency that is used in engineering and natural sciences (Yue, 1992). In recent times, "efficiency" is also being used popularly in financial institutions.

Frontier based efficiency was first introduced in the work of Farrell (1957) who proposed a model that can be applied from a sector to an entire economy. It was Charnes, Cooper, & Rhodes (1978) applied the technique of Farrell as DEA. The CCR model (from Charnes, Cooper and Rhodes) assumes the frontier to have a Constant Returns to Scale (CRS). This model was edified to include Variable Returns to Scale (VRS) by Banker, Charnes, & Cooper (1984) and it is known as the BCC model.

Since then, the BCC model has been extensively used in regulated sector, including hospitals (Banker, Conrad, & Strauss, 1986) and non-profit sector (Lewin, Morey, & Cook, 1982). Berger & Humphrey (1997) surveyed 130 research studies that had used frontiers analysis in 21 nations. They compared the results for four types of financial institutions: banks, credit unions, insurance firms and savings & loans. The use of DEA in the field of banks and financial institutions can be attributed to the work of Sherman & Gold (1985) where they used DEA to explore the efficiency in operation of bank branches.

The DEA frontier has been rapidly used in banking sector for efficiency analysis. Ferrier & Lovell (1990) concluded that commercials banks in the U.S.A increased their efficiency in the 1980's. Similarly, Yue (1992) used window analysis of 60 Missouri Commecial Banks for the period of 1984 to 1990 to analyse the efficiency of each bank and window individually.

The use of DEA for developing economies are a lot lesser than for advanced economies (Nigmonov, 2010). The DEA model for the developing countries has been applied at first by (Bhattacharyya, Lovell, & Sahay, 1997). They analyzed the efficiency of Indian banks using DEA. Mertensa & Urga (2001) analyzed 79 Ukrainian banks and explored the causes of their inefficiency. But, one of the ground-breaking papers among the developing countries is probably the IMF Working Paper by Grigorian & Manole (2002) which explored the efficiencies of 17 countries in transition. In addition, they used a regression model to investigate the affect of different independent variables such as market share, bank capitalization, foreign ownership, government regulation, etc on the efficiency of a bank.

Eken & Kale (2011) analyzed Turkish bank branches and analyzed them under their production and profitability aspects. They concluded that too small and too large branches needed special attention. Muhammad (2008) measured the efficiency of Nigerian Banks over the period of five years using DEA and Malmquist Productivity Index (MPI). Nigmonov (2010) thoroughly scrutunized the banking sector of Uzbekistan for the period 2000-2006; the results showed that the overall efficiency of the banks had decreased during the period. The paper also compared the relative performance between the private, joint-stock and foreign banks for which no significance divergence was found

The use of DEA for efficiency analysis and performance evaluation in Nepali banking sector couldn't be found while preparing this paper. Thus, this is the first paper seeking to analyze the inefficiency and their causes for Nepali banks.

### 3. Methodology

### 3.1 Research Approach

This research is an applied research. There are supported and verified papers along with an accepted framework regarding the subject matter of DEA. This paper, thus, uses the deductive approach to fulfill its objectives. Furthermore, this research also aims towards in explaing the causal relationship between different variables such as equity size and ownership status on banking efficiency using regression analysis. The objective itself, as stated in the introduction section of this paper, forms the basis for the hypothesis and the model for DEA. The collected data is then analyzed in accordance with the hypothesis and the model. Our analysis is also complicated by differing theories with regards to the subject matter itself and its model. The quality of our results will, therefore, largely depend on the efficiency of DEA model which is applicable for the research objective.

### 3.2 The Choice of the DEA Model

Extensive literature review has helped in determining the DEA model as an appropriate tool for efficiency evaluation and performance analysis. The DEA model was chosen by evaluating its advantages; some of which can be analyed as follows:

- It doesn't need a certain parameter of inputs and outputs, so it can handle multiple inputs and multiple inputs at a time; it is non-parametric.
- It can break down efficiency into scale efficiency and technical efficiency.
- A functional form is unnecessary relating to inputs and outputs and the inputs and outputs can vary their units.
- It performs a relativity check against an actual benchmark, which makes it practical and therby achievable.

Despite of these advantages, it does have certain limitations.

- It cannot account for a random noise or error.
- Hypothesis tests are difficult because it is a non-parametric method.

### 3.3 Explanation of the Model

DEA is basically concerned with the efficiency of an individual unit, defined as a Decision Making Unit (DMU) by Charnes, Cooper, & Rhodes (1978). Each DMU (in our case Nepali banks) deals with issues related with converting inputs into outputs that can occur through operational and strategic decisions.

DEA is based on the concept of engineering efficiency (Yue, 1992), where efficiency is considered to be as:

$$Efficiency(\theta) = \frac{\textit{Weigted sum of outputs}}{\textit{Weighted sum of inputs}}$$

A *DMU* can be said to be relatively efficient to another if it can produce same level of output with fewer inputs or can produce more output with same or lesser inputs. The efficiency score lies between 0 to 1 and the DMU with the maximum efficiency score of 1 is known as an efficient DMU.

In order to explain this model, we follow the model used by Nigmonov (2010). When we consider s number of DMUs using measurable positive inputs for transforming them into a particular types of measurable positive outputs, then the input data and output data can be represented in form of matrices X and Y with dimensions of  $M \times S$  and  $N \times S$  respectively.

The matrix representation of *X* and *Y* is as follows:

$$X = \begin{pmatrix} x_{11} & x_{12} & x_{13} & \dots x_{1S} \\ x_{21} & x_{22} & x_{23} & \dots x_{2S} \\ \vdots & \vdots & \ddots & \vdots \\ \vdots & \vdots & \ddots & \vdots \\ x_{M1} & x_{M2} & x_{M3} & \dots x_{MS} \end{pmatrix}$$

$$(1)$$

$$\mathbf{Y} = \begin{pmatrix} y_{11} & y_{12} & y_{13} & \dots y_{1S} \\ y_{21} & y_{22} & y_{23} & \dots y_{2S} \\ \vdots & \vdots & \ddots & \vdots \\ \vdots & \vdots & \ddots & \vdots \\ y_{N1} & y_{N2} & y_{N3} & \dots y_{NS} \end{pmatrix}$$

$$(2)$$

Here,  $x_{ij}$  refers to the ith input of DMU j and  $y_{ij}$  refers to the ith output of DMU j.

The mathematical representation of the model used by Charnes, Cooper and Rhodes (1978), also named as the CCR model can be represented as follows:

$$Max imize \theta = \frac{\mu_{1}y_{1o} + \mu_{2}y_{2o} + ... + \mu_{n}y_{no}}{\sigma_{1}x_{1o} + \sigma_{2}x_{2o} + ... + \sigma_{m}y_{mo}}$$

$$Subject to$$

$$\frac{\mu_{1}y_{1s} + \mu_{2}y_{2s} + ... + \mu_{N}y_{Ns}}{\sigma_{1}x_{1s} + \sigma_{2}x_{2s} + ... + \sigma_{M}x_{Ms}} \le 1 , (s = 1, ..., S)$$

$$\sigma_{1}, \sigma_{2}, ..., \sigma_{M} \ge 0$$

$$\mu_{1}, \mu_{2}, ..., \mu_{N} \ge 0$$
(4)

Given the data X and Y in (1) and (2), the CCR model measures the maximum efficiency of each DMU by solving the fractional programming problem in (3) where input weights  $\sigma_I$ ,  $\sigma_2$ , ...,  $\sigma_M$  and output weights  $\mu_I$ ,  $\mu_2$ , ...,  $\mu_N$  are the variables to be constrained.  $\sigma_I$  in (3) varies from 1 to S which means S optimizations for all S DMUs. Constraints (4) reveals that the ratio of 'virtual output' ( $\mu_1 y_{10} + \mu_2 y_{20} + ... + \mu_N y_{No}$ ) to 'virtual input' ( $\sigma_1 x_{10} + \sigma_2 x_{20} + ... + \sigma_M y_{Mo}$ ) cannot exceed 1 for each DMU, which confirms to the economic assumption that the output cannot be more than the input in production (Nigmonov, 2010).

This model can also be explained with the help of Linear Programming model. Linear Programming Model doesn't deal with fractional problems; therefore, we'll maximize the total output and assume total input as one.

So, the Linear Program for DMU s, s = 1... S

Maximize 
$$E_s = \sum_{j=1}^{N} O_{js} \mu_j$$
  
Subject to:  

$$\sum_{i=1}^{M} I_{is} \sigma_i = 1$$

$$\sum_{j=1}^{N} O_{jm} \mu_j - \sum_{i=1}^{M} I_{im} \sigma_i \leq 0 \text{ for } m = 1,...,S$$

$$\mu_j \geq 0 \text{ for } j = 1,...,N$$

$$\sigma_i \geq 0 \text{ for } I = 1,...,M$$

$$O_{js} \text{ and } I_{is} \geq 0$$

This model can also be analyzed figuratively. For simplicity we'll use a one input, two output case with three DMUs.

The line segment connecting banks A and C in Figure-1 and table 1shows the possibilities of virtual outputs that can be formed from these two banks. Since the segment AC lies beyond the segments AB and BC, this means that a convex combination of A and C will create the most outputs for a given set of inputs. This is also called the efficiency frontier. This is the frontier defining the maximum combination of outputs that can be produced for a given set of inputs. Therefore, the DMUs A and C are efficient because they lie on the efficiency frontier whereas DMU B is inefficient because it lies below the frontier.

A and C are the efficient DMUs with which the inefficient DMU B is compared. Therefore, A and C are also the benchmarks of this DMU. The efficiency of DMU B can be measured by using

lever law. In this case, the efficiency of DMU B can be obtained by dividing length of OB by the length of OV, i.e. OB/OV.

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DMUs	Input (Fixed Assets)	Output1(Interest	Output2 (Net Income)	
		Income)		
A	1000000	200000	500000	
В	1000000	100000	750000	
С	1000000	50000	1000000	

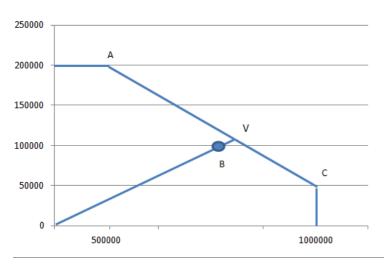


Figure-1

### 3.4 Choice of Input-Output variables for the Model

Several literatures such as of Eken & Kale (2011) conclude that there are mainly three types of bank performance approach namely "production approach", "intermediation approach" and "profitability approach". The first approach treats banks as institutions using capital and labor for production for various kinds of banking services. This production approach is mainly applicable for a local branch or for branch performance evaluation (Frexias & Rochet, 1997). This belief of Frexias and Rochet is also reflected in the work of Eken & Kale (2011) who analyzed 39 articles, published after 2000, containing 49 studies/approaches, related to DEA for branch performance. They found that 33 out of 49 studies used production approach.

The second type of approach, the intermediation approach, takes a main branch or the entire bank as an intermediatory for "transferring" money borrowed from depositors into the money lent to borrowers (Frexias & Rochet, 1997). A third kind of approach, the profitability approach, which is a relatively newer approach, is also being started to use. The inputs of production and profitability approach are kind of similar but the outputs of profitability approach are, as the name suggests, more profit oriented; such as interest income and non-interest income.

Generally speaking, inputs are those which are desirable to be minimal and outputs are those which are desired to be maxmized. In DEA model, we can use both input orientation and output orientation to solve the problem. In input oriented model, the inputs are minimized whereas in the output oriented model, the outputs are maximized.

Nepali banking sector is often criticized for having too many banks for a small economy, with a visible gap among the banks in terms of assets size. And, therefore the option of merger has been introduced by the NRB to reduce the number of banks and make the merged banks stronger than they were individually. The huge gap in the size of the banks calls for the necessity of merger immediately. The size of the banks can give some indications on which banks should be merged and how can a strong bank be formed. The merger could be successful, if many banks of equal size be merged and

made a competitive one (Chalise, Private banks increase asset size, 2011). As a result, the intermediation approach is used keeping in mind the banking industry of Nepal and the supporting literatures encouraging us to use this approach. Therefore, we have selected the following inputs and outputs shown in the Table 2.

Table 2. Inputs	and Outputs
Inpute	

Inputs	Outputs		
Input $1(\sigma_1)$ : Total Deposits	Output $1(\mu_1)$ : Total Loans, i.e. Loans, Advances and Bills Purchase		
Input 2 ( $\sigma_2$ ): Interest Expense	Output 2 (µ <sub>2</sub> ): Interest Income		
Input 3 ( $\sigma_3$ ): Operating non-interest expense	Output 3 (µ <sub>3</sub> ): Operating non-interest income		

It is often debated whether "deposits" is an input or an output. Some researchers argue that treating deposits as inputs makes banks that depend on purchased money look artificially efficient (Berg, Forsund, & Jansen, 1990).

The inputs and outputs have been taken from Income Statement and Balance Sheet of the companies. The 1<sup>st</sup> and 2<sup>nd</sup> input and output are directly taken from the financial statements, whereas the 3<sup>rd</sup> input has been derived by subtracting "Operating Profit before provision for possible losses" from "Total Operating Income". Similarly, the 3<sup>rd</sup> output is obtained by subtracting "Net Interest Income" from "Total Operating Income".

However, informal interviews with banks' representatives made us conclude that despite the fact that a bank would like to have higher number of deposits, it is more desirable to have greater good loans lent from lesser deposit. The DEA model is solved with the help of the sofware MaxDEA Pro 5.0.

## 3.5 Sampling and Data

Many literatures suggest the use of homegenity conditions for DMUs in a model (Yeh, 1996) and encourage the use of DEA for firms with similar resources and operations providing similar products and services (Oral & Yololan, 1992). Therefore, we decided to exclude Rastriya Banijya Bank (RBB), the largest bank in Nepal interms of assets size and also Agriculture Development Bank (ADB) which has the largest shareholders' equity and is able to finance loans greater than its deposits. Their inclusion would distort our findings and make it difficult to compare results with other DMUs. We also excluded Nepal Bank Limited (NBL) from our analysis because having only one government bank would be unreasonable to compare the efficiency based on ownership. Similarly, banks that started its operations after 2007-08 are also not included because of the lack of comprehensive data.

#### 3.6 Limitations

This research mainly uses secondary data. All the data are extracted from the respective official websites of the bank. Banks with missing annual report in their website for year are not included for analysis for that year. The lack of primary data, which would have enriched our analysis, is missing. Thus, our analysis isn't as complete as we would have hoped it to be. The data has been obtained from the annual reports of respective banks. These annual reports were extracted from the official website of concerned banks. Banks whose annual reports were lacking from the official website for a certain year are not included for analysis in that year. The researchers would also like to comment that the research was complicated by the lack of relevant literature on Nepali banking sector and was also complicated by the lack of data for certain banks.

#### 4. Results

We firstly employed the output oriented CCR model, which doesn't account for scale effeciencies. The results of this model can be observed in Table 3.

The banks with efficiency score of less than 1 are not producing the same level of output as the banks with efficiency score of 1 with the same level of of input. It means that banks with score lower than 1 have the potential to increase their output. In the table above, we can see that, for the year 2010-11, SBI Bank has an efficiency score of 0.78; it implies that SBI can increase its outputs by 22% (1-0.78), with the same level of inputs it currently has. The table also illustrates that the average effeciency score is relatively stable in the past four years, decreasing slightly in 2009-10 and again increasing in 2010-11.

Table 3

DMU	Efficiency Scores					Mean
Number			2008-09	2009-10	2010-11	Score
1	Bank Of Asia, Nepal	0.864	0.984	0.992	0.941	0.945
2	Laxmi Bank Limited	1	1	0.940	0.943	0.971
3	Lumbini Bank Limited	0.970292	1	1	1	0.993
4	Machhapuchhre Bank Limited	0.905	0.961	0.872	-	0.913
5	Nabil Bank Limited	1	1	1	1	1
6	Nepal Bangladesh Bank Limited	1	1	1	-	1
7	Nepal Credit and Commerce Bank Limited	0.919	0.918	0.893	-	0.910
8	Nepal Investment Bank	0.983	1	1	1	0.996
9	NIC Bank Limited	1	1	1	1	1
10	NMB Bank Limited	1	0.914	0.961	0.99	0.968
11	Prime Commercial Bank Limited	1	0.911	1	1	0.978
12	Bank of Kathmandu	1	1	1	1	1
13	Sanima Bank Limited	0.885	0.950	0.974	1	0.952
14	SBI Bank Limited	0.979	0.840	0.793	0.783	0.849
15	Siddhartha Bank Limited	0.992	0.987	0.9320	0.925	0.959
16	Standard Chartered Bank	1	1	1	1	1
17	Citizens Bank Limited	0.851	0.886	0.915	0.980	0.908
18	Everest Bank Limited	0.988	1	1	0.990	0.995
19	Global Bank Limited	0.779	0.935	0.905	0.917	0.884
20	Grand Bank Limited	1	1	1	0.979	0.995
21	Himalayan Bank Limited	0.580	1	0.955	0.957	0.865
22	Kumari Bank Limited	0.906	0.988	0.967	0.902	0.941
23	Kist Bank Limited	0.934	0.935	0.869	1	0.934
24	Sunrise Bank Limited	-	0.794	0.907	0.962	0.888
	Mean Score	0.936	0.959	0.953	0.964	

Also, in 2010-11, 9 out of 21 banks are fully efficient and 7 banks out of 24 have an average efficiency of 1, meaning they are consistently producing relatively more outputs with relatively less outputs. It appears that SBI Bank has been the least efficient in the year 2010-11 and also on average of the past four years.

DEA analysis is more useful when analyzing in depth about an individual bank because the bank can get a better idea about what can be done to make the bank more efficient.

The efficiency of SBI bank is declining (Figure 2); it should look for its causes to mitigate it.

Details of SBI for 2010-11 Efficiency 0.783

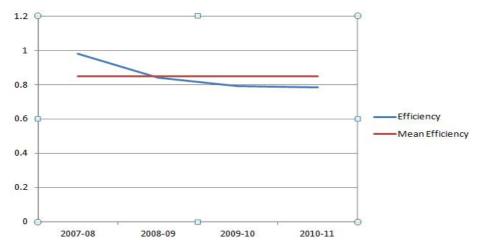


Figure 2. DEA Results for SBI Bank

The efficiency score of SBI is 78%, implying that it can increase its output by 22% with the current level of inputs even more efficiently. The benchmarks (Table 4) are the reference banks to which SBI has been has been compared to. The relative importance of each bank is provided "lambda", Standard Chartered being the more important of the two bench marks. Benchmarks are often used for facet analysis in DEA, which is beyond the scope of this research.

Benchmarks		NIB	S	СВ			
Lambdas		0.428092		0.544513			
			Operating Non-	Total Loans,			Operating Non-
	Total	Interest	Interest	Advances and	Interest	:	Interest
Improvements	Deposits	Expenses	Expense	Bills Purchased	Income	;	Income
Actual	42415443294	2096038379	700503007	21365771129	310423	1807	412870142
Projection	42154822355	2096038379	700503007	27626553193	396477	3780	684490618
% Change	-0.61	0	0	23	22		40

Table-4

Here, the actual and targeted value (Table 4) shows what is and what would be if the bank had been operating efficiently. This bank could decrease its deposits by 0.61% and increase the total loans and interest income by about 20% and increase operating non-interest income by 40%. Diversifying the loans or having lesser bad loans would increase the efficiency.

The basic DEA CCR model can also be extended to the BCC model which accounts for returns to scale and thereby seggregates and determines scale efficiency and technical efficiency. We have used this model to calculate efficiency under the output oriented BCC model for the year of 2010-11 and the efficiency scores are represented in Table 5.

## **Result Interpretation:**

The efficiency score for both CCR and BCC models are presented to fascilitate comparision. There are not significant differences among the two models. However, with the BCC model, we learn the "pure" technical efficiency but such technically efficient banks may not be efficient on scale. NMB, Sunrise, Citizens and Himalayan are such banks. Lumbini, NABIL, NIB, NIC, PCBL, Sanima, Bank of Kathmandu, Standard Chartered Bank, KIST bank are the banks that are technically efficient and are operating on the most appropriate returns to scale and are thus scale efficient. Similarly, there are nine banks operating in constant returns to scale, nine in decreasing returns to scale and the remaining three in increasing returns to scale.

The increasing returns to scale signifies that if the input is increased by X times, then the output will be increased by more than X times, constant returns to scale mean that change in input by X times will also lead to change the output by X times, and so on.

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DMU	DMU Name	Technical Efficiency	Pure Technical Efficiency	Scale Efficiency Score	RTS
Number	Divio Name	Score(CRS)	Score(VRS)	Score	KIS
1	Bank Of Asia	0.941	0.983	0.957	Decreasing
2	Laxmi Bank Limited	0.943	0.955	0.988	Decreasing
3	Lumbini Bank Limited	1	1	1	Constant
4	NABIL Bank Limited	1	1	1	Constant
5	Nepal Investment Bank	1	1	1	Constant
6	NIC Bank Limited	1	1	1	Constant
7	NMB Bank Limited	0.995	1	0.995	Increasing
	Prime Commercial Bank				
8	Limited	1	1	1	Constant
9	Sanima Bank Limited	1	1	1	Constant
10	SBI Bank Limited	0.783	0.783	1	Increasing
11	Siddhartha Bank Limited	0.925	0.974	0.95	Decreasing
12	Bank Of Kathmandu	1	1	1	Constant
13	Standard Chartered Bank	1	1	1	Constant
14	Sunrise Bank Limited	0.962	1	0.962	Decreasing
15	Citizens Bank Limited	0.980	1	0.980	Decreasing
16	Everest Bank Limited	0.990	0.992	0.998	Increasing
17	Global Bank Limited	0.917219	0.955744	0.959691	Decreasing
18	Grand Bank Limited	0.980	0.994	0.986	Decreasing
19	Himalayan Bank Limited	0.926	1	0.926	Decreasing
20	Kumari Bank Limited	0.902	0.965	0.935	Decreasing
21	KIST Bank	1	1	1	Constant

Now, after calculating and interpreting the efficiencies from each model, we will try to find out the relationship of efficiency with the types of banks and the asset size structure. For this, we'll use dummy variable regression model or ANOVA analysis. Since we have not included government banks in our analysis, we can only divide banks as ones with foreign capital and ones without it. So because we only have two types of banks to compare, we can only use one dummy variable to fascilitate comparison. The model to estimate our findings for efficiency for the year 2010-11 can be represented as:

$$Y_i = \beta_1 + \beta_2 D_{2i} + \mathcal{E}$$
, where,  
  $Y_i$  refers to the Efficiency Score

 $D_{2i}$  refers to the Dummy Variable taking the value of 1 if the bank has employed some foreign capital  $E \sim N(0,1)$ , an i.i.d random noise; such as E(E) = 0

With the help of MsExcel, we get the following results:

```
\begin{array}{lll} Yi = & 0.97 - 0.05D_{2i} \\ t\text{-stat} & 79.08 & -1.72 \\ p\text{- stat} & 2.13E\text{-}25 & 0.1014 \\ R^2 & 0.135 \end{array}
```

From the above results, we can conclude that the mean efficiency level of domestic banks is 0.97 whereas this level declines by 0.05 for banks with foreign capital; however, the p-stat being greater than the significance level of 5%, we cannot reject the null hypothesis and conclude that there is not a significant difference between the efficiency level of two types of banks. A relatively low level of  $R^2$  also questions the credibility of this model. Such a result can be explained by a small sample size of just 21 banks out of which only four of them were banks with foreign capital.

Our findings are consistent with the findings of Nigmonov (2010), who also didn't find any significant difference between the two types of banks in Uzbekistan. However, our findings are inconsistent with Sathye (2001) who studied the performance of Australian banks concluded that local

banks are more efficient than foreign banks. Similarly there are papers such as of Yildrim & Philippatos (2002) which infer that state owned banks are most efficient of all. Research papers as that of Grigorian & Manole (2002) conclude that foreign banks are the most efficient which enrich the efficiency of banks. However, most economies of such countries offer 100% ownership for foreign banks which is not the case in Nepal. It, therefore, appears that the types of efficiency of banks vary across several economies and no concrete conclusion can be drawn from the existing literatures.

In order to compare the efficiency levels of banks according to their asset size, we have categorized banks with asset size of more than 40 million as large banks; banks with asset size lying in the range of 20 million to 40 million as medium sized banks and banks with less than 20 million as small banks. We were unable to find any concrete literature regarding classification of banks in Nepal according to the asset size; however our classification is also supported by Chalise in an article in the Himalayan Times of the title "Private banks increase asset size" (2011), where banks were classified into four groups - largest (with above Rs 60 billion worth assets), large (Rs 40 billion-Rs 60 billion), middle (Rs 20 billion-Rs 40 billion), and small (with below Rs 20 billion worth assets). Using dummy variables, we have,

```
Y_i = \beta_1 + \beta_2 D_{2i} + \beta_3 D_{3i} + \xi, where,
 Y_i refers to the Efficiency Score
```

 $D_{2i}$  refers to the Dummy Variable taking the value of 1 if the bank is a large bank

 $D_{3i}$  refers to the Dummy Varaible taking the value of 1 if the bank is a medium sized bank

 $\mathcal{E} \sim N(0,1)$ , an i.i.d random noise; such as  $E(\mathcal{E}) = 0$ 

The output of the regression analysis for the year 2010-11 can be displayed as follows:

$$\begin{aligned} Y_i &= 0.975049 - 0.025D_{2i} - 0.013D_{3i} \\ \text{t-stat} & 53.29 & -0.87 & -0.46 \\ \text{p-stat} & 2.90E-21 & 0.39 & 0.65 \end{aligned}$$

The results again show that there are no significant differences in the efficiency levels among the large sized, medium sized and small sized banks. The high levels of p show that the null hypotheses of  $\beta_2 = 0$  and  $\beta_3 = 0$  cannot be rejected and thereby implying that the efficiency levels of all types of banks are similar. Our results are partially consistent with literature of Nigmonov (2010) who couldn't find any difference between large and small sized banks but concluded that medium sized banks are more efficient than small sized banks. However, literatures of Grigorya and Manole (2002) and Fadzlan (2004) suggest that the efficiency levels are increasing with the increase in asset size.

### 4. Findings and Conclusions

The findings of the study after the efficiency analysis of Nepali banks and their divergence across various ownership structure and asset size can be stated as follows:

- Nine out of 21 banks, about 43% of analyzed banks were found relatively efficient for the year 2010-11. Generally, lower number of DMUs often yields a large proportion of DMUs to be relatively efficient. (Alirazaee, Howland, & Panne, 1998)
- There are nine banks with decreasing returns to scale, nine with constant returns to scale and three with increasing returns to scale, meaning that banks with decreasing returns have the possibility of decreasing their output levels or being taken over by increased competition of newer efficient banks.
- The mean efficiency score has been fairly consistent and has increased in the last year despite decreasing slightly the year before that. The cause for this consistency could be the similarity of asset structure and interest income and operating components over the time period.
- Deeper analysis and study of the DEA analysis will be helpful in pinpointing the causes of scale and technical inefficiency which may assist in better performance of the banks.
- It was also found that both the ownership type and the asset size of a bank don't affect its efficiency. This shows that foreign banks don't necessarily mean better efficiency; however, further inspection is required to know if the change in policy of foreign investments in banking would yield different results. Similarly, no relationship of asset size with efficiency suggests that there is room for both larger and smaller investments in banking meaning more competition which can be achieved by freeing up the banking sector.

### **5. Future Implications**

Based on the experiences and the outcomes of the research, the researchers would like to propose some suggestions for future research. Primarily, having larger time periods would procure better results and a possibility of a good window analysis is also possible which will be helpful to determine how efficiency has increased or decreased over the time period. Also, with a longer time-period, a time series panel data can be used for regression analysis whose results would incorporate the relationship for a longer period of time. In addition, with the encouragement of merger and acquisition by the government, this research can serve as a comparison for how effective those encouragements after a few years of time. It is apparent that the current policy in banking is aimed to have fewer but larger banks, so, this research can also be helpful to measure how effective these policies are and with additional research, it can serve as a helping hand for the policymakers of this nation.

The use of facet analysis in DEA is also encouraged by the authors as it helps to understand the benchmarks and their importance. The study of benchmarks and their importance will help inefficient banks move on to higher level of inefficiency. Finally, this research is the first paper to use a non-parametric frontier approach to analyze the banking sector in Nepal and the researchers hope that this paper will just be the beginning point for the use and development of such frontier approaches in Nepal.

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