



Risk Management of Innovation Projects in the Context of Globalization

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ABSTRACT

Globalization is becoming increasingly important in the economy. It strongly influences the advanced technologies and innovation processes. The present stage of economic development differs from the preceding one by the increased role and autonomy in the innovation processes management that has led to the need for change in the approach to the application and development of innovation project risk management methods and techniques. The existing methods and ways of assessing and managing innovation project risks do not allow obtaining the maximum effect from their implementation. Therefore there was a need to develop new methods and techniques that would take into account the market conditions and the use of new financial instruments and strategies. The article considers the application of the system optimization method when building a risk management model for innovation projects in the context of globalization. Scientific novelty includes the development of a method and a model to calculate limiting values of factors, which bring the target value of the corresponding criterion of the innovation project efficiency to critical limit at the solution to direct and inverse problems. As a result, the authors have built a model of innovation project sustainability region in the context of globalization, using MATHCAT software (computer algebra system from a class of computer-aided design, focused on preparation of interactive documents with computations and visual tracking).

Keywords: Globalization, Innovation Project, Sustainability Model, Sustainability Method, Risk Factor, System Optimization

JEL Classifications: C61, C63, F62, O33, O32

1. INTRODUCTION

Integrity and the cyclical development of the world community allow considering the globalization, on the one hand, as a process, and, on the other hand, as a system, which is at a certain stage of development. Special features of the innovation processes in the context of globalization are reflected in the following works (Levén et al., 2014; Sirgy et al., 2004; Dreher, 2006; Tsai, 2007; Nikolova et al., 2014; Nikolova et al., 2014; Tüzün et al., 2015; Vambery and Mayer, 2012; Varma et al., 2007).

Risks management of investment projects is possible using economic and mathematical models. An economic and mathematical model is a powerful method of cognition of the

external world, as well as prediction and control. An economic and mathematical model allows penetrating into the essence of the studied phenomena and influence them (Marmier et al., 2013; Marxt and Brunner, 2013; Mikkola, 2001; Moutinho et al., 2015; Stubbs and Cocklin, 2008; Schumpeter, 1939; Short et al., 2012; Borowiec, 2013; Buyanov et al., 2002; Grachova, 2001).

The economic and mathematical models, developed by Myers and Pogam, namely “Longer” model of financial planning and the model of the optimal allocation of company monetary assets (the problem of capital rationing) are widely known in the scientific world. They are used in the sensitivity analysis and scenario analysis methods. Recently the models by Gracheva are becoming popular. These are models for evaluation of project efficiency considering anti-risk

activities, the integrated risk-related cost optimization model, the external and internal risk-related costs optimization model, which are also used in the sensitivity analysis and scenario analysis methods. The computational complexity inherent in probabilistic simulation models of assessment, management, and optimization proposed by Novokreschenov, which are based on the probabilistic simulation method, has led to the fact that these models are rarely used in solving of practical problems on investment. The above noted mathematical economic models can be successfully used for risk assessment and innovation projects management, though neither of them considers the technique to calculate limiting values of the factors affecting the efficiency of the innovation project.

The authors developed a model enabling calculation of limiting values of factors affecting the efficiency of the innovation project, named a model of financial sustainability of innovation projects risk factors management (hereinafter – the sustainability model). The objective of the present model consists in the formation of a sustainability region of innovation project. This model is created using the method of sustainability analysis of innovation project taking into account risk factors (hereinafter – sustainability method), which was developed by the authors.

2. THEORETICAL ASPECTS OF INNOVATION PROJECTS RISKS MANAGEMENT

2.1. Innovation Projects Risks Management Methodology

To create a risk management model of innovation project of the region it is necessary to emphasize the methodological, methodical and operating principles, which coherently integrate the diverse interests at both macro- and micro-levels in a single whole (Buyanov et al., 2002).

1. Methodological principles, i.e., the most general principles that define the conceptual provisions of investment, and most importantly – independent of the specifics of the concerned type of risk (even invariant with respect to the nature and specific content of the target and value system). When forming the investment methodology, the optimal control theory is applied at studying of the systems, as well as system analysis methods.

Methodological guidelines take into account contemporary features of investing that allows justifying new approaches to the creation of innovation risks management model in the region. This principle is based on the following rules:

- The uniformity of the risks means that all participants of business activities have the same perception of risk;
- The positiveness of the risks means that the integrated risk factor is at least not more than the level of acceptability. In an innovation project this principle is associated with the “efficiency” principle;
- The objectivity of the risks means the necessity to perform correct formation of the structure and characteristics of the changing object when conducting its assessment;
- The correctness of the risks means that the assessment shall be executed with the certain formal requirements:

- a. Providing integral monotonicity, i.e., within a certain range of indicators, increasing the intensity of activity leads in increase of the risk, at that in the border areas the uncertainty changes qualitatively;
- b. Disproportionality, i.e., the increase in risk is not directly proportional to the intensity of the activity (within a given range of indicators variations);
- c. Transitivity, i.e., if the first situation is less risky than the second one, and the second situation is less risky than the third one, this means that the first situation is less risky than the third one;
- d. Additivity, i.e., the risk is equal to the sum of individual risks:

- The complexity of the risks means that together they should form a closed system;
 - Interdependence of risks means that in the event of some risks other risks arise due to the interaction effects.
2. Methodological principles, i.e., principles directly associated with the structure of the innovation project, its specificity, implementation features, and specific situations. The following rules underline this principle:
- Discordance of risks means that any new project has its specific impact on the innovation project; the greater the significance of a new project discordance the greater the risk;
 - Divergence of risks perception is due to availability of risks at various implementation stages of the innovation project that predetermines the divergence of interests between project participants and their different attitude to the possible damage;
 - The agility of risks of the innovation project suggests that the methodological support takes into account the variability of risks;
 - The consistency of the innovation project risks is conditioned by the need that in case of the risks occurrence, prevention processes must be coordinated with other processes.
3. Operating principles, i.e., the principles relating to the availability, reliability, and uniqueness of the information and capability of its processing
- The ability to model innovation project risks means the ability to describe the emerging risks by the model
 - The ability to simplify the innovation project risks means that in risk assessment we choose the method that is most simple in the information and computational context.

This has resulted in a creation of the methodology for investigation of innovation project risk analysis in the context of globalization. The authors defined certain methodological, methodical and operating principles, which are based on the rules applied in the formation of model and risk management methods.

2.2. Justification of the Model of Sustainability of Innovation Projects Risk Factors Management

The sustainability model is formed on the basis of the innovation project sustainability analysis method developed by the authors. This method takes into account risk factors and is a logical extension of sensitivity and scenarios analysis.

Innovation projects sensitivity analysis method is a single-objective optimization problem, i.e., its implementation needs the use of a single objective function – factor affecting the efficiency of the innovation project. The authors propose to consider further development of the sensitivity analysis method, i.e., to move from a single-objective analysis to a multi-factor analysis, using the analytical method of Pontryagin for solution to variational problems with restrictions that are encountered at control optimization in dynamic systems.

Analytical method, grounded by Pontryagin, is used to justify the innovation project sustainability method under the uncertainty and risk conditions. The investment sustainability estimation method provides calculation of limiting values of factors affecting the efficiency of the innovation project in solving both direct and inverse problems.

The innovation project is a complex dynamic system. Its risk management needs consideration of many risk factors.

In some cases risk factors can be reduced to a single risk and thereby to revert to a known single-objective optimization method. The simplest way of such reduction consists in the so-called weighting the criteria. If $f_1(x), \dots, f_n(x)$ are the objective functions expressing the values of the used criteria, than for each of them positive weighting factor λ_i is selected according to the influence of this criterion on the investment efficiency. The criteria weighing operation (of the objective functions) $f_1(x), \dots, f_n(x)$ consists in their replacement by just one criterion (objective function) $f(x) = \lambda_1 f_1(x) + \dots + \lambda_n f_n(x)$ (Chernoruchky, 2001).

However, for the risk management of innovation project such reduction is practically impossible; therefore a vector (multi-criteria) objective function is used in the course of optimization. In this case, the admissible domain M can be changed in the optimization process. Moreover, its targeted change is the main essence of the optimization process for this class of problems.

Since the laws of possible changes in the admissible domain M are usually set by system of models, the described approach to optimization problems is called systemic. In systemic approach, the changes that specify the admissible domain in the space of those or other parameters occur as a result of the sequence of solutions chosen from a discrete set of possible solutions; at that, at the beginning of the optimization process this set itself is not completely specified and is updated in the course of innovation project development and implementation.

One of the peculiar formalized settings of system optimization problems is a double-criteria analysis. Suppose that an appropriate solution is uniquely determined by the choice of the values of these criteria. In other words, the desired solution is searched directly in the space K of optimization criteria, which we denote as x_1 and x_2 . Solving starts with the choice in a given space K of a certain point A_0 with coordinates a_σ, b_σ as a desired solution to the problem. Further, the initial restrictions $F_1^{(0)}(x_1, x_2) \geq 0, \dots, F_n^{(0)}(x_1, x_2) \geq 0$, specifying the initial valid region P_σ are constructed. The fact, whether point A_0 belongs to the region P_σ

is determined through the direct validation. In the first case we can apply in principle conventional (classical) optimization procedure either with respect to one of the criteria x_1, x_2 , or their certain combinations. However, at the systemic approach a totally different stratagem usually is used as follows: In accordance with the highest level model M , which manages the choice of criteria, the point A_0 is excluded from the admissible domain P_σ .

Then the restrictions, which are not valid at the point A_0 are separated (in this case, these are $F_3^{(0)}$ и $F_4^{(0)}$). Turning to the models M_3 and M_4 , which form these restrictions, one or another solutions, which change the appropriate restrictions in the right direction (if such change is possible), are considered interactively. Right is the direction, which reduces the absolute value of negative disparities $F_i^{(0)}(a_\sigma, b_\sigma)$ (in this case $F_3^{(0)}(a_\sigma, b_\sigma)$ и $F_4^{(0)}(a_\sigma, b_\sigma)$).

It should be borne in mind that in many cases, the restrictions F_i are interrelated, so that changing one of them leads to change a certain part of other restriction. Solutions selection management to change the restrictions is determined by minimizing of some penalty function $g_0(a_\sigma, b_\sigma)$. The maximum absolute value of negative disparities $\lambda_i F_i^{(0)}(a_\sigma, b_\sigma)$ is chosen as such a function (where λ_i - are some positive weighting coefficients). If there are no disparities, than $g_0(a_\sigma, b_\sigma) = 0$ by definition.

A number of solutions R_1, \dots, R_m , appear as a result of the management, leading to a decrease in the value of penalty function, which after the m^{th} solution is denoted as $g_m(a_\sigma, b_\sigma)$. Modifying restrictions, each of the taken solutions leads to a corresponding change of the admissible domain. Consider two such changes: The first one changes the restrictions $F_3^{(0)}, F_2^{(0)}$, replacing them respectively by the restrictions $F_3^{(1)}, F_2^{(1)}$, while the second one affects only one restriction $F_4^{(0)}$, replacing it with the restriction $F_4^{(1)}$. Obtained admissible domain P_2 is restricted by the lines $F_1^{(0)}, F_2^{(1)}, F_3^{(1)}, F_4^{(1)}$, while the corresponding values of the penalty function are equal to $g_2(a_\sigma, b_\sigma)$. Preliminary selection of the final valid domain is impossible due to the fact that the sequence of domains P_σ, P_1, \dots may not be ordered by embedding. In addition, the huge complexity when forming new restrictions does not allow performing this work in advance, because this would require a lot of extra work to change non-essential restrictions.

If $g_2(a_\sigma, b_\sigma) \neq 0$, whereas there are no solutions resulting in a further decrease in the value of penalty function, we return back to the model M of the highest level, which controls the selection of the desired solution $A(a, b)$. Through a sequential series of solutions D_1, D_2, \dots, D_k changing the initial solution to the problem $A_0(a_\sigma, b_\sigma)$ the latter is replaced by $A_1(a_1, b_1), \dots, A_k(a_k, b_k)$ until next point $A_k(a_k, b_k)$ is found in the admissible domain ($k = 1$). Solutions on changes are selected from the feasible set of solutions to minimize the penalty function. This process is close to the classical optimization process, except for the fact that the steps are chosen not arbitrarily, but in accordance with the admissible (by the model M) solutions.

After the point A_k gets into the final admissible domain P_m , an additional optimization procedure can be applied for any combinations of x_1 and x_2 criteria within this admissible domain.

This procedure differs from the classical one just by the fact that the choice of optimization steps is not arbitrary but is controlled by the model M of the highest level. If some restrictions, amenable to further changes in the desired direction, interfere with the chosen criterion in terms of its further improvement, the optimization process can be continued by incorporating sequential solutions on such changes.

The most important feature of system optimization, common for all the approaches, in addition to multicriteriality and the possibility of changing the admissible domain, is the interaction of the different level models. In the current case this is an interaction of two systems during the structural analysis: Risks system, consisting of risk factors, and innovation project implementation system, i.e., a model of M level.

An unambiguous solution to the problem through the choice of the values of all optimization criteria cannot be used to justify an innovation project risk management model, because there is no uniqueness of solution to this problem. The space, in which the solution is sought, in addition to the coordinates corresponding to the optimization criteria, may have also other coordinates. In this case the above-described optimization process becomes more complicated due to the fact that the points $A_i (a_i, b_i)$ are replaced by hyperplanes – the areas of the sustainable investments. The definition of the penalty function also complicates: It can be determined, for example, as a distance from the hyperplane to the next valid region in space with specified compressions (expansions) along the axes corresponding to the optimization criteria – the change agents of the limiting values in the sustainability model.

3. RESULTS

3.1. The Innovation Project Implementation Model

Uncertainty and risk are an objective reality of an innovation project, an integral part affecting all its phases and implementation stages.

Imagine a hypothetical model of an innovation project in the form of a system formed from two interacting systems - risks system, consisting of risk factors, and the system of conditionally-specified implementation stages (Figure 1). The combination of these systems represents a model for implementation of real innovations. An innovation project is defined also as the totality of the above noted systems and is a closed process - an innovation system, which obeys the laws of the systems optimal control theory.

Innovation system is a system, whose implementation is fraught with risks in solving both current and long-term investment objectives of innovation projects different in their scales. The diversity of approaches to the study of systems is divided into analysis and synthesis, which, in turn, are classified as follows: The analysis can be functional and structural, while synthesis is emergent (determining whether the system has the properties indicating its entirety) and synergetic (characterizing the compatibility, and the multiplicative effects). The emergent properties of investment are associated with the appearance in

the system of new properties that do not belong to any of the systems (elements). The appearance of emergent properties and emergent risks in the system serves the basis for the methodology enabling to determine the consistency of current investment (Buyanov et al., 2002). Identifying emergent risks (risk factors) is a very important process in the study; however, it merely states the fact of appearance of new risks in the interacting objects (Figure 1).

Partially this question answers synergetics – the science of self-organization. Science that does not consider systemic risks emanates from the fact that external influences on the object can always get from this object the desired effect, i.e., to rebuild it the way the researcher wants. However, as experience shows, in most cases, this is extremely difficult.

In its simplest form, structural analysis studies certain structural component of the system (in this case the risk factor). Studying properties of the structural components at different levels, when forming a risk management model, is exactly the subject matter at this approach. The proposed approach allows justifying the consistency of assessment and risk management of innovation project and providing the basis for subsequent research.

3.2. Sustainability Model of Innovation Project

The analysis of risks (risk factors) influence on the efficiency of the innovation project is carried out on the basis of integrated indices: Net present value (NPV_p), yield index (PP_T^d), the internal rate of return (IRR), and payback period (PP_T^d). The sensitivity of effectiveness index towards changes in the risk factors is evaluated by determining the elasticity of the factor-specific indicator. We denote risk factors by $q_1 \dots q_n$. Their values can be obtained from formula $NPV(q_1, q_2, q_3 \dots q_n) = 0$.

The sustainability model of innovation project can be defined as a set of risk factors values $q_1, q_2, q_3 \dots q_n$, satisfying the system of inequalities:

$$NPV(q_1) = 0; NPV(q_2) = 0; NPV(q_3) = 0; \dots; NPV(q_n) = 0.$$

If conditions, imposed on the NPV index, are fulfilled, the values of PI_T^d, IRR, PP_T^d , indicators will change accordingly.

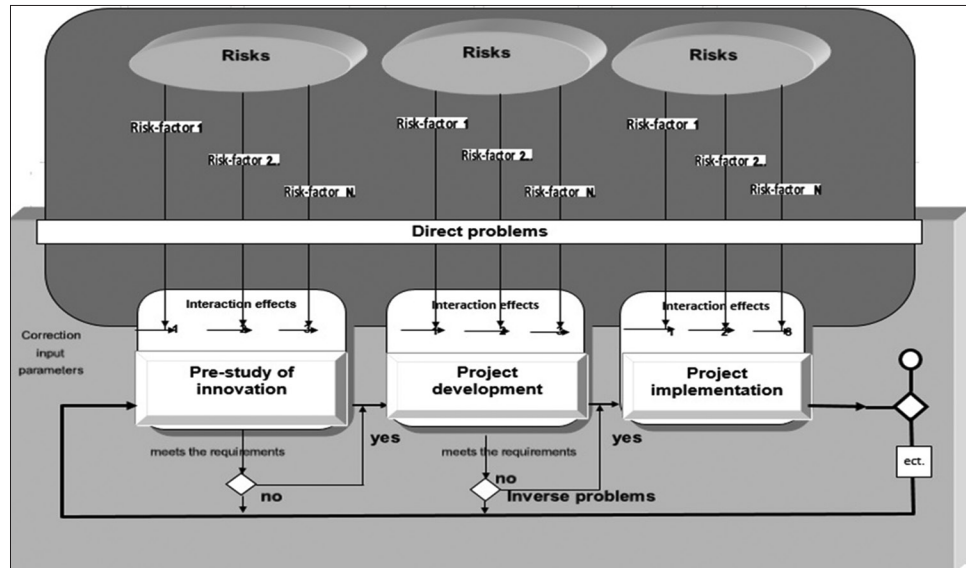
Consider the formation of the sustainability region of an innovation project in 3D space under the influence of variations of, let say, four factors (risk factors), namely income (CF), two components of capital investments - (IC_{1r}) and (IC_{2r}), and the rate of return (r) on the efficiency of the innovation project.

I. Let determine the maximum value that can be reached by affecting risk factors (CF, IC_{1r}, IC_{2r}), provided that $NPV=0$, i.e., the values of risk factors, at which the innovation project will have integrated break-even point.

Suppose the results of an innovation project have changed due to the following facts:

- Income (CF) has decreased by a few percents (q_1);
- Capital investments (IC_{1r}) have increased by a few percents (q_2);

Figure 1: Simplified innovation project implementation model



- Capital investments (IC_{2t}) have increased by a few percents (q_3).

$$q_1 = \left(1 - \frac{DIC_t}{PV}\right) * 100 \tag{4}$$

Calculate limiting values of factors q_1, q_2, q_3 at which the innovation project will have the integrated break-even point ($NPV=0$).

The definition of the limiting amount of change in the cost of capital investments $IC_{1t} - (q_2)$.

Determination of the limiting value of revenue differentials $CF_t - (q_1)$ in case, where the innovation project will have the integrated break-even point, i.e., NPV will be zero.

For this purpose, we substitute the changes in capital investments (q_2) in formula (1), and transform it to calculate the limiting amount of change in the cost of capital investments (IC_{1t}) of the innovation project (5), since it is known that: $PV - IC_t = NPV$

$$NPV = -\sum_{t=0}^T \frac{IC_t}{(1+r)^t} + \sum_{t=1}^T \frac{CF_t - CF_{0t}}{(1+r)^t} \tag{1}$$

$$q_2 = \frac{PV - IC_t}{IC_t} * 100 = \frac{NPV}{IC_t} * 100 \tag{5}$$

Equate the expression (1) to zero.

The definition of the limiting amount of change in the cost of capital investments $IC_{2t} - (q_3)$.

To find the limiting value of revenue differential we transform the formula (1) substituting revenue differential (q_1) from (2):

For this purpose, we substitute changes in capital investments (q_3) in formula (5) and transform it to calculate the limiting amount of change in the cost of capital investments (IC_{2t}) of the innovation project (6):

$$\sum_{t=1}^T \frac{CF_t \left(1 + \frac{q_1}{100}\right)}{(1+r)^t} - \sum_{t=0}^T \frac{IC_t}{(1+r)^t} = 0 \tag{2}$$

$$q_3 = \frac{PV - IC_t}{IC_{2t}} * 100 = \frac{NPV}{IC_{2t}} * 100 \tag{6}$$

By running the transformations, we get q_1 (3):

The results obtained are presented in Table 1.
 II. We determine how the sustainability region of the innovation project changes if the investor's desired rate of return on capital (r) increases in the course of innovations implementation

$$q_1 = \left[1 - \frac{\sum_{t=0}^T \frac{IC_t}{(1+r)^t}}{\sum_{t=1}^T \frac{CF_t}{(1+r)^t}} \right] * 100 \tag{3}$$

Simplifying the resulting formula we calculate q_1 (4), since it is known that:

$$\sum_{t=0}^T \frac{IC_t}{(1+r)^t} = DIC_t ; \sum_{t=1}^T \frac{CF_t}{(1+r)^t} = PV$$

Table 1: The effect of the limiting amount of factors change on the innovation project performance efficiency

Factor change, %	Parameter			
	NPV (thousand roubles)	r	PI	PP _T ^d
q_1	0	IRR	1	T
q_2	0	IRR	1	T
q_3	0	IRR	1	T

NPV: Net present value, IRR: Internal rate of return, PP: Payback period

The formation of sustainability region of an innovation project. The practical implementation of the theoretical foundations of the system optimization of risk management of innovation project is carried out using the MATHCAD program. Figure 2 presents the sustainability region of the innovation project for r ranged from 0.12 to 0.25.

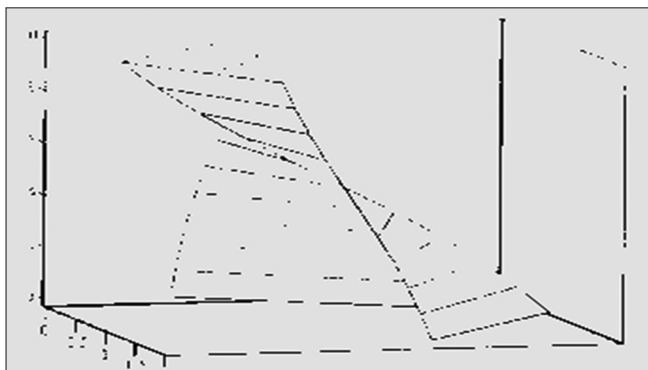
4. DISCUSSION OF THE RESULTS OBTAINED

The innovation project risk management is hindered because of the ambiguity of data on the mechanisms regulating those or other internal processes, forcing the authors to be limited to the description of risks in the form of finite functional relations. At a greater number of factors that must be considered, the methods of logical algebra are used for preliminary conclusions about their significance. First, the working ranges of variables are quantized into separate levels and using the minimization method of Boolean functions, a Boolean model of the system is built. Further the task of interpreting the content of Boolean models is solved. The sustainability model is generated using the innovation project sustainability analysis method, developed by the authors, and taking into account risk factors. This model is a logical extension of sensitivity analysis. The innovation projects sensitivity analysis method is a single-objective optimization problem, i.e. it requires the use of just one objective function – factor, affecting the efficiency of the innovation project. The authors propose to consider further development of the sensitivity analysis method, i.e., to move from a single-objective analysis to a multi-factor analysis, using the analytical method of Pontryagin, i.e., solving variational problems with restrictions that are encountered at control optimization in dynamic systems. Analytical method, grounded by Pontryagin, is used to justify the innovation project sustainability method under the uncertainty and risk conditions. The investment sustainability estimation method provides calculation of limiting values of factors affecting the efficiency of the innovation project when solving both direct and inverse problems.

The innovation project is a complex dynamic system. Its risk management needs consideration of many risk factors.

Finally, the authors have developed the innovation project model for condition when the rate of discount (r) changes every year

Figure 2: The sustainability region of the innovation project



during the project implementation. Figure 2 presents 12 models of innovation project sustainability, united in one figure: The lower part corresponds to 7 models and represents efficient area (inside) of the innovation project; the upper part of the figure is an area, in which the innovation project is not efficient; it is presented to the integrity of the study.

The authors' analysis made it possible to represent an innovation project through a comprehensive dynamic system, whose risk management is possible when using the method for determining the sustainability, which employs the risk management model, based on mathematical method of Pontryagin.

5. CONCLUSION

The authors present the outcome of applying the system optimization method when creating the model to evaluate uncertainties and risks in the regional innovation program management. This model is based on the method of limiting values of the factors reducing the design variable of the relevant investment efficiency criterion to the critical limit, when dealing with direct problems.

As a result, the authors have built a model defining the sustainability area of an innovation program of the region under the conditions of uncertainty and risk, using the MATHCAT program.

The assessment of the risks (risk factors) impact on the efficiency of innovation program is performed on the basis of integrated factors: NPV_r , yield index (PP_T^d), the IRR, and PP_T^d . The sensitivity of effectiveness index towards changes in the risk factors is assessed by determining the elasticity of the factor-specific indicator. The sustainability model of innovation program of the region can be defined as the set of risk factors values $q_1, q_2, q_3, \dots, q_n$, satisfying the system of inequalities: $NPV(q_1) \geq 0; NPV(q_2) \geq 0; NPV(q_3) \geq 0; \dots; NPV(q_n) \geq 0$.

In the most general case the arbitrary point sets can be used instead of hyperplanes. There might be settings of the problems, in which the criteria values on these sets are defined ambiguously, and to determine more or less preferable solutions the corresponding weight functions are given (by a model of the highest level M) to the sets.

The most important feature of system optimization, common to all the approaches, in addition to multicriteriaity and the possibility of changing the admissible domain is the interaction of the different level models. In this case this is the interaction of the systems at a structural analysis: Risks system, consisting of risk factors, and the regional innovation program implementation system - a model of M level.

When considering a large number of risks (risk factors) influencing the effectiveness of innovation program in the region to be analyzed and managed, the hyperplane, if it is represented in 3D- space, tends to the one-sheet hyperboloid.

The method proposed by the authors and the innovation project risk management model in the context of globalization, allow creating a sustainability management model under risk and uncertainty.

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